

BUSINESSES BOUGHT AND SOLD IN THE U.S.

2015

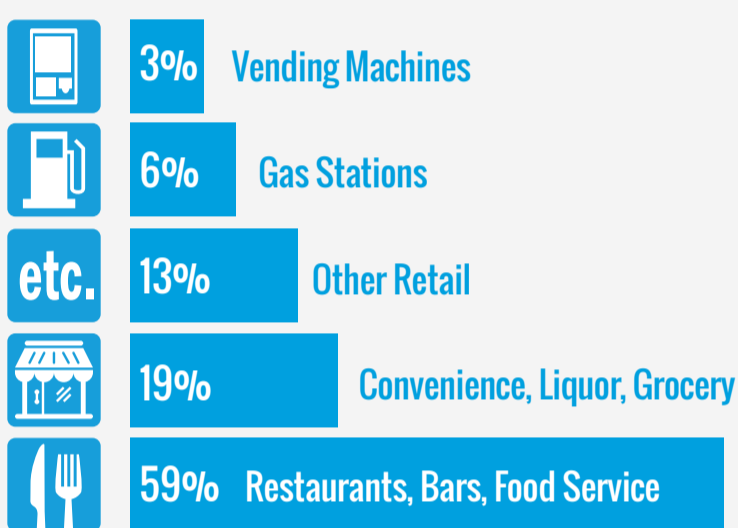


TYPES OF BUSINESSES PEOPLE ARE BUYING



- 49.9% RETAIL
- 38.4% SERVICE
- 4.5% MANUFACTURING
- 3.3% INTERNET
- 1.8% WHOLESALE
- 1.8% CONSTRUCTION
- 0.3% OTHER

RETAIL

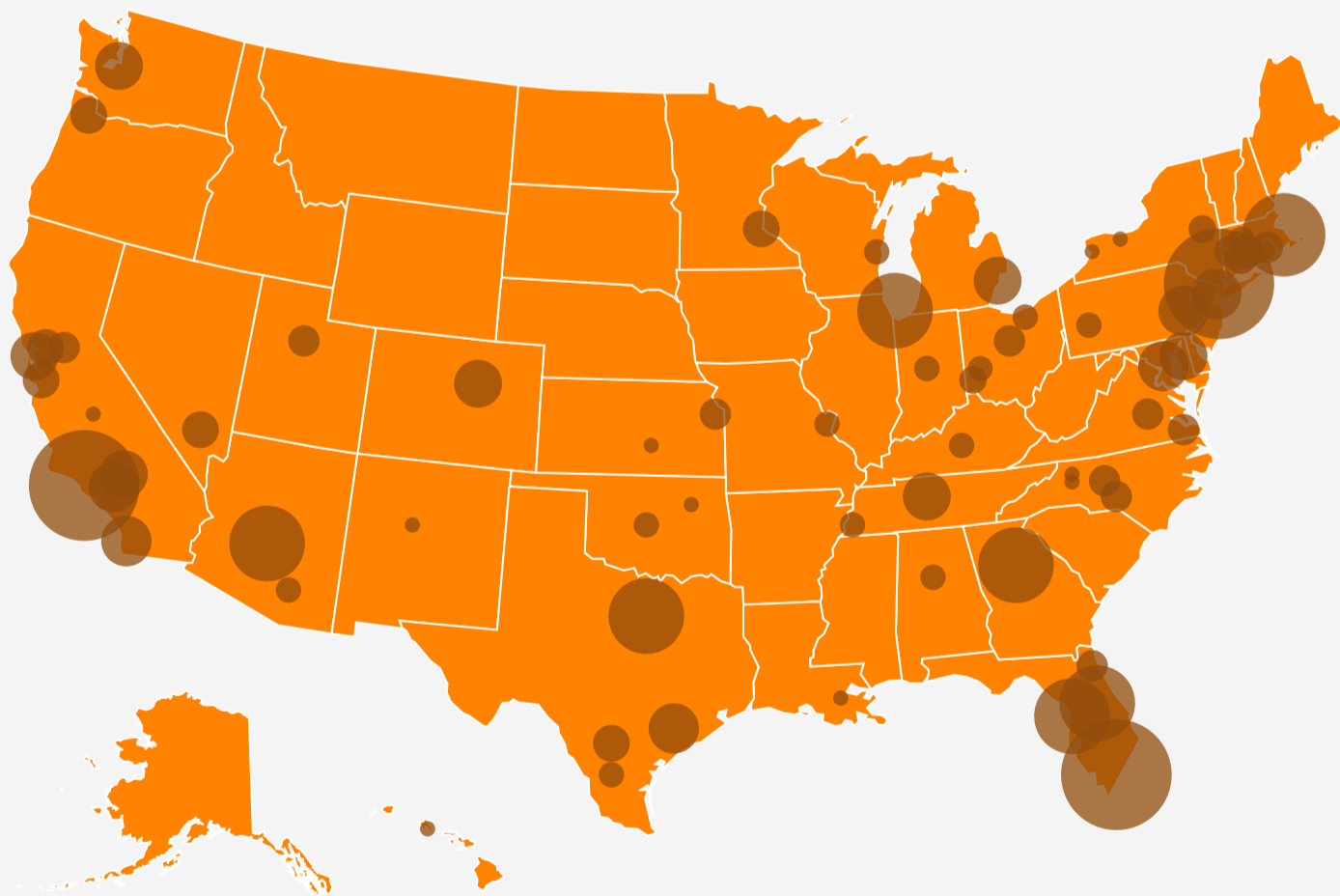


SERVICE



TOP MARKETS WHERE BUSINESSES ARE BEING BOUGHT AND SOLD

7,222 closed business-for-sale transactions were reported in 2015. The Florida panhandle topped the list with Miami, Fort Lauderdale, Tampa and Orlando reporting the highest number of transactions. The North East area, including New York City, New Jersey and Philadelphia metros had the second highest number of transactions. Southern California, including the Los Angeles, Orange County and San Diego metros had the third highest number of transactions.



HOW MUCH DOES IT COST TO BUY A BUSINESS?

Median Sales Price of Businesses Sold on BizBuySell in 2015 By Category

| | | | | | |
|--|---|---|--|--|---|
| | Restaurants Bars Other Eating and Drinking Places | \$155,000 \$180,000 \$112,000 | | Drycleaning and Laundry | \$175,000 |
| | Convenience Stores Liquor Stores Supermarkets Other Food Stores | \$170,000 \$305,000 \$399,000 \$144,000 | | Health, Medical and Dental | \$274,900 |
| | Gasoline Service Stations | \$320,000 | | Beauty Salons & Barber Shops | \$75,000 |
| | Fabricated Metal Products Printing and Publishing Food and Kindred Products Electronic and Electrical Equipment Industrial and Commercial Machinery Primary Metal Industries Lumber and Wood Products | \$745,000 \$267,000 \$362,500 \$800,000 \$694,800 \$470,500 \$700,000 | | Auto Repair, Parts and Service | \$214,800 |
| | Building Construction Heavy Construction Special Trades Construction | \$275,000 \$1,700,000 \$500,000 | | Internet B2B Services Internet B2C Services General Internet | \$364,398 \$154,000 \$137,500 |
| | Wholesale Durable Goods Wholesale Nondurable Goods | \$615,500 \$170,000 | | Agriculture Communications Electric, Gas, Water, Sanitation Svs. | \$1,257,198 \$625,000 \$1,899,000 |