



PRESENTED BY:

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BUSINESS FOR SALE HVAC



Family Owned HVAC Business

- Price:** Call For Price
- Features:** Sold customer base
- Low overhead
- Efficient turnaround
- Reputation for quality service
- Service oriented employees



REAL ESTATE SERVICES

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Bismarck, North Dakota

Information Sheet

The Business began as a sole proprietorship in 2002 and was incorporated in 2004.

The Business is family owned.

The sale of the Business is preferred to be structured as a sale of assets.

The Business specializes in residential service, forced air furnace installations and commercial business. The Business is one of a few RUUD furnace dealers in its service area, installing furnace units in new homes as well as servicing change outs in older homes.

The Business has become a trusted HVAC company in its area and also provides geothermal heating units for homes. With a client base of over 100 customers, consistent business in furnace change outs and upgrades, and increased service needs for the local commercial market, the Business has the ability to achieve rapid growth.

Throughout its history, the Business has established a standard for quality service. The owner has carefully managed customer relationships and has obtained repeat business and referrals, resulting in Business success

The Business operates in a 1,960 square foot shop with an office space of 240 square feet. The shop has a number of assets which will be included in the sale of the business.

Regular service hours are Monday through Friday, 8 am – 5 pm. The owner and service technicians are on call as needed.

Business' sales have been steady due to increased local construction and demand for furnace upgrades. The number of furnace replacements has also increased, as home owners continue to update their heating and air systems to provide long-term customer savings. Furthermore, government rebates on geothermal units have made it affordable for consumers to purchase "green" systems to heat their homes.

The Business' sales territory is within a 100 mile radius of its service area. The local market has remained strong, with increased jobs in energy related fields. Additional employment opportunities across the state have fueled a rapid growth in new home construction and upgrades.



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The Business beats its competition with its flexible work structure, low overhead and efficient turnaround.

It is expected that current service contracts, residential and commercial customers will continue to do business with the Business after its transition to new ownership.

Since the Business' beginning, the Business has remained competitive by offering quality service at a low cost. Its competitive rate for service calls is below its competition.

The owner and service technicians are willing to stay in place after the sale of the Business. The owner would help transition the Business to its new owner(s) for at least one year and is also willing to work under new ownership as an employee, doing whatever is necessary to assist in the successful operations of the Business.

Key Company Success Factors:

- Low Company overhead
- Good reputation for quality service
- Flexibility to adapt to a number of jobs at various locations
- A solid service customer base in both commercial and residential markets
- Service-oriented employees who provide customers with quality products and quick Turnaround

For more information on this business opportunity you may request the Confidential Business Review for complete details, call Steve Ilse.



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